

62

EV

# Wholesale Price List

... Fall 1959

Spring 1960

# SUNCREST EVERGREEN NURSERIES

*specialists in*  
**PLANTING STOCK**

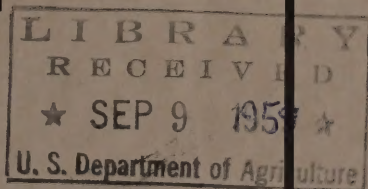
*for* Christmas Trees,  
Ornamentals, Hedges,  
Lining-Out,  
Windbreaks and  
Reforestation

*write to:*

BOX 5,  
HOMER CITY, PA.

*phone:*

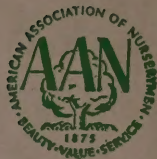
GRidley 9-2800 or 9-8340



**GROWERS OF  
ALLEGHENY  
EVERGREENS**

# SUNCREST Evergreen Nurseries

Homer City, Penna.



Dear Customer,

We welcome the opportunity to send you this copy of our new Wholesale Price List and Planting Guide. The many species of evergreens listed on the following pages have been carefully and scientifically grown from the finest seed strains available anywhere. Our quality stock combined with economical prices assures you of the best returns on your planting investment.

As always, we look forward to serving you on your evergreen planting needs and thank you in advance for your confidence and patronage.

Sincerely,

*J. L. and M. S. Kopach*  
Owners

\* \* \*

## MANAGEMENT

Mr. Lewis O. Long, well known throughout the Nursery industry and General Manager at Suncrest, is regularly available to visitors desiring information about Suncrest.

## REFERENCES

Homer City State Bank, Homer City, Penna.  
Dun & Bradstreet, Inc.

## MEMBERS

We are members of: Pennsylvania Nurserymen's Association, the American Association of Nurserymen, the National Mail Order Nurserymen's Association, Inc. and the Pennsylvania Christmas Tree Growers' Association.

## NURSERY EXHIBITS

You are cordially invited to visit our exhibits at the following Nursery Trade Shows in January, 1960: The Pennsylvania Farm Show, Harrisburg, Penna., Section E., Booth No. 527, and The Ohio Christmas Tree Growers' Annual meeting, Southern Hotel, Columbus, Ohio.



## TERMS AND ORDERING INFORMATION

See page 18.



# Visitors Are Welcome At Suncrest

3 miles west of Homer City and 50 miles east of Pittsburgh, Suncrest is located in the rolling foothills of Pennsylvania's Alleghenies.

(See map inside back cover)





## SUNCREST EVERGREEN NURSERIES

**Age Classifications** of nursery stock are denoted by two or more figures. The first figure in a series always indicates the number of years that a plant has grown in a seedbed. A 2-0 plant means it has grown two years in a seedbed, hence, it is a two year seedling. A 2-1 series indicates that the plant grew two years in the seedbed, was transplanted, and grew one year in the transplant bed.



### WHITE SPRUCE

Extremely popular for Christmas Tree growing, border planting and ornamentals. Medium length needles — good color. Prices on page 8.

### SCOTCH PINE

One of the finest varieties for Christmas Tree growing. Has good needle retention with excellent winter holding color. Responds well to shearing. Prices on page 5.



The unusually fine, healthy seedlings and transplants shown here illustrate the kind of planting stock you receive from Suncrest. Our seedlings are grown from the finest seed obtainable and under supervised growing conditions to develop as healthy and well balanced a seedling as possible. An area planted in Christmas trees and properly managed will have a market value in 7 to 8 field growing seasons.

The demand for Christmas trees in Pennsylvania alone is presently estimated to be more than two million annually and increasing. Since every town and city offer a potential market, the local grower has the advantage of offering freshly cut trees with minimum costs in handling and delivery charges. This can best be accomplished by planting quality stock and following the good management procedures outlined on pages 14-16.

For additional sources of Christmas tree growing information, see page 18.

We do not recommend the planting of northern grown evergreens in the South Coastal, deep South, or dry, hot areas of the Southwest. Northern grown evergreens should grow satisfactorily in the hilly and Appalachian Mountain districts of the South.

# Seedlings and Transplants

## SCOTCH PINE

(See pages 4, 14 thru 16.)

Selected strains of Scotch Pine have proven to be most suitable for growing Christmas Trees. Its natural qualities of pyramidal form, good needle retention and rigid green needles have contributed greatly to its increasing popularity for the Yuletide market.

It is very hardy, and adapts itself well to heavy or light soils of average fertility. It may be transplanted easily and is one of the fastest growing members of the pine family, reaching a Christmas tree marketable size after 7 to 8 years in the field. Besides being popular as a Christmas Tree it is also a stately tree for ornamental use, for windbreaks or for pulpwood.

Of the varieties listed below the French, Danish, and **Sun-Pride** have a blue-green cast, while the Special is deep green in color. At maturity, the French and the Special have the shortest length needle, while the needle of the Danish is of medium length. The length of needle on a 2 yr. seedling is not necessarily indicative of the length of needle on the mature tree. From our experience all of the Scotch Pine strains offered here have desirable winter-holding color qualities under normal soil and climatic conditions.

### Introducing our new variety

#### SUN-PRIDE

Which we believe is destined to become a leader in Christmas tree planting stock. We have found it very hardy and its short length needle to be of excellent texture, with a rich blue-green cast. The trunk is straight and the stock seems to require only a minimum of rainfall.

SCOTCH PINE — Sun-Pride				Per 100	Per 1000
2 yr. Seedlings .....	2-0	5-9"		\$4.50	\$25.00
2 yr. Seedlings .....	2-0	2-4"		3.00	12.50

SCOTCH PINE — French Strain					
3 yr. Seedlings .....	3-0	8-12"	5.50	35.00	
(Select Grade)					
2 yr. Seedlings .....	2-0	4-8"	4.00	22.50	
2 yr. Seedlings .....	2-0	2-4"	2.50	10.00	

SCOTCH PINE — Special Strain					
4 yr. Sdlgs. (Root Pruned)	4-0	12-15"	6.50	40.00	
3 yr. Seedlings .....	3-0	8-12"	5.50	35.00	
(Heavy Grade)					
2 yr. Seedlings .....	2-0	4-8"	4.00	22.50	
2 yr. Seedlings .....	2-0	2-4"	2.50	10.00	

SCOTCH PINE — Danish Strain					
3 yr. Seedlings .....	3-0	8-12"	5.50	35.00	
(Deep blue-green)					



# SUNCREST EVERGREEN NURSERIES

WHITE PINE				Per 100	Per 1000
3 yr. Sdlgs..... (Root Pruned)	3-0	10-15"		\$5.50	\$35.00
3 yr. Seedlings .....	3-0	5-10"		5.00	30.00
Highly recommended for timber and Christmas Tree plantings.					

AMERICAN RED PINE					
3 yr. Seedlings .....	3-0	5-10"		5.00	30.00
Very desirable for Christmas Tree, timber and windbreak planting.					

AUSTRIAN PINE					
4 yr. Sdlgs..... (Root Pruned)	4-0	12-15"		6.00	40.00
3 yr. Seedlings .....	3-0	8-12"		5.50	35.00
2 yr. Seedlings .....	2-0	4-8"		4.50	25.00
For Christmas Trees and Ornamentals. Grows as well in coastal areas as on inland locations.					

JAPANESE BLACK PINE					
3 yr. Seedlings .....	3-0	8-12"		5.00	30.00
Very tolerant of salt air, doing well in temperate coastal areas.					

GRIFFITHII PINE					
3 yr. Sdlgs..... (Root Pruned)	3-0	10-14"		4.50	25.00

PONDEROSA PINE					
4 yr. Sdlgs..... (Root Pruned)	4-0	12-14"		5.00	30.00
3 yr. Seedlings .....	3-0	8-12"		4.50	25.00
Fast growing and also used for timber tree and windbreaks.					

BLACK SPRUCE					
3 yr. Seedlings .....	3-0	8-11"		7.00	35.00
2 yr. Seedlings .....	2-0	4-8"		5.00	25.00
Does well in moist soil.					



Scotch Pine

## Douglas Fir

Domestic seed origin — is excellent for ornamental and Christmas Tree planting. Typically straight trunk increases demand among Christmas Tree buyers.

**SPRUCES AND FIRS** are slow growing. Besides being very desirable for Christmas Tree planting, the Spruces and Firs are widely used for ornamental and roadside plantings.

(See box, page 14)



## CONCOLOR WHITE FIR

			Per 100	Per 1000
3 yr. Sdls..... (Root Pruned)	3-0	8-11"	10.00	60.00
5 yr. Transplants .....	3-2	5-10"	15.00	.....
(Limit 100 per customer)				

Excellent for ornamental use, this beautiful, hardy tree will withstand very low or high temperatures. Bluish-green in color.

## VEITCHII FIR

★ 3 yr. Seedlings.....	3-0	3-5"	6.00	35.00
------------------------	-----	------	------	-------

Very hardy, slow growing, new growth appears in late spring.

## DOUGLAS FIR (Blue strain — Colorado origin)

★ 2 yr. Seedlings.....	2-0	4-8"	6.00	40.00
------------------------	-----	------	------	-------

## BALSAM FIR — Deep Blue-Green

3 yr. Seedlings .....	3-0	6-10"	7.50	50.00
★ 3 yr. Seedlings.....	3-0	4-8"	6.00	40.00
5 yr. Transplants .....	3-2	5-10"	12.50	110.00

Good ornamental and excellent for Christmas Trees in higher altitudes. Narrow needles about an inch long are glossy on the upper side and lighter on the under side.

## CANADIAN HEMLOCK

★ 3 yr. Seedlings.....	3-0	4-8"	7.00	40.00
5 yr. Transplants .....	3-2	12-16"	35.00	.....

Highly popular for use as an ornamental. Flat needles, dark on upper side and silver-green on under side. Responds well to shearing. Makes beautiful hedges and holds dark green color during winter months. Extremely hardy.

## MULTIFLORA ROSE (Top pruned)

2 yr. Seedlings .....	2-0	5-10"	3.50	25.00
-----------------------	-----	-------	------	-------

Thorny, upright type for living fences and hedges. Planting instructions sent with shipping notice.

## SITKA SPRUCE — Hardy, Slow Growing

3 yr. Sdls..... (Root Pruned)	3-0	10-14"	5.00	25.00
-------------------------------	-----	--------	------	-------

★ See box, page 14.



# SUNCREST EVERGREEN NURSERIES

## NORWAY SPRUCE

			Per 100	Per 1000
3 yr. Sdls. (Root Pruned)	3-0	12-15"	6.50	45.00
3 yr. Seedlings .....	3-0	7-11"	5.50	35.00
2 yr. Seedlings .....	2-0	4-8"	4.00	30.00
5 yr. Transplants .....	3-2	12-20"	9.00	65.00
4 yr. Transplants .....	2-2	8-12"	8.00	55.00

Special, dark-green strain — fast growing.

## WHITE SPRUCE

3 yr. Seedlings .....	3-0	7-11"	6.00	40.00
2 yr. Seedlings .....	2-0	4-8"	5.00	35.00
4 yr. Transplants .....	2-2	8-11"	8.00	60.00

Compact, hardy. For Christmas Trees and ornamentals.

## COLORADO BLUE SPRUCE

3 yr. Seedlings .....	3-0	8-12"	9.00	60.00
2 yr. Seedlings .....	2-0	4-8"	6.00	40.00
4 yr. Transplants .....	2-2	5-10"	12.00	80.00

## ENGELMANN BLUE SPRUCE

3 yr. Seedlings .....	3-0	5-9"	6.00	35.00
2 yr. Seedlings .....	2-0	4-6"	5.00	30.00

(See box, page 14.)

Produces good percentage of blue trees. Slow growing.

## HONDO SPRUCE

3 yr. Seedlings .....	3-0	4-8"	6.00	30.00
-----------------------	-----	------	------	-------

From Orient, very fine needle texture, soft greenish blue hue.

## BLACK HILLS SPRUCE — Compact Growth

3 yr. Seedlings .....	3-0	6-10"	5.50	35.00
-----------------------	-----	-------	------	-------



Colorado Blue Spruce



# Ornamental Lining-out Stock

(See pages 11, 12 and 14.)

These seedlings and transplants are ideal for lining out in cultivated beds for future foundation and ornamental use.

## AMERICAN ARBORVITAE

			Per 100	Per 1000
3 yr. Seedlings .....	3-0	5-10"	6.00	30.00
5 yr. Transplants .....	3-2	18-22"	20.00	150.00

Very popular for ornamental and hedge plantings.

## JUNIPER SCOPULORUM

3 yr. Seedlings .....	3-0	5-9"	5.50	35.00
-----------------------	-----	------	------	-------

Upright, blue-green to silver tip, readily adapted to small areas, for corner foundation plantings.

## JUNIPER VIRGINIANA

3 yr. Sdlgs.....(Root Pruned)	3-0	9-12"	5.50	35.00
-------------------------------	-----	-------	------	-------

Tall, pyramidal form with light green to blue foliage.

## WISTERIA MULTIJUGA (Deep Blue)

3 yr. Sdlgs.....(Root Pruned)	3-0	6-9"	6.00	.....
-------------------------------	-----	------	------	-------

Develops into a long lived tree with purplish blue flowers, very beautiful.

## GINGKO BILOBA

3 yr. Sdlgs. .(Root Pruned)	3-0	10-14"	6.00	.....
-----------------------------	-----	--------	------	-------

Shade tree 60 ft. at maturity, has exotic open growth, fan shaped leaves turning yellow in fall. Free of insects and disease. Grows well in smoke and dust of cities.

## MUGHO PINE — Extreme Dwarf, Tyrolean Strain

3 yr. Seedlings .....	3-0	4-7"	5.00	35.00
-----------------------	-----	------	------	-------

4 yr. Transplants .....	2-2	5-7"	10.00	.....
-------------------------	-----	------	-------	-------

(Limit 100 per customer)

Will stand much shearing, extensively used for ornamental, foundation and rock garden plantings.

## OWN ROOT HYBRID RHODODENDRON

NAMED VARIETIES—VERY HARDY—TRUE TO COLOR

4-6" Potted .....	\$1.50 each
-------------------	-------------

Orchid, White, Red, and Pink

8-12" potted .....	3.00 each
--------------------	-----------

Scarlet, Deep Red, Red and Yellow Blotch

(Information on Care sent with shipping notice.)

## WHITE SPRUCE

		Per Each	4 or More
Transplants .....	7-11"	.30	.25

Stately evergreen requiring minimum shearing

## NORWAY SPRUCE

Transplants .....	12-20"	.30	.25
-------------------	--------	-----	-----

Transplants .....	8-12"	.25	.20
-------------------	-------	-----	-----

Special strain, dark green, fast growing, straight leader. One of the best for border plantings and Christmas trees.

## COLORADO BLUE SPRUCE

Transplants .....	5-10"	.30	.25
-------------------	-------	-----	-----

This species is very compact with straight stem. A beautiful tree for landscape plantings and Christmas trees.

HOMER CITY, PENNA.

## SUNCREST EVERGREEN NURSERIES

### TAXUS (Yew) HICKSI

		Per Each	4 or More
Transplants .....	12-14"	.90	.85
Rich, dark, glossy green in color. Develops a main stem with numerous branches that ascend almost vertically.			

### TAXUS (Yew) CUSPIDATA

Transplants .....	12-14"	.90	.85
Deep green, spreading type. Graceful short branches covered with waxen foliage.			

### GLOBE ARBORVITAE (Woodwardii)

Transplants .....	10-12"	.90	.85
Very popular for foundation groupings and borders. Deep green foliage.			

### PFITZER JUNIPER

Transplants .....	12-14"	1.00	.90
★ Transplants.....	18-22"	2.00	1.90
One of the most popular dark green low spreading types.			

### HETZI JUNIPER

★ Transplants.....	18-22"	1.50	1.35
Similar to Pfitzer but grows faster and more upright.			

### ANDORRA JUNIPER

★ Transplants.....	18-22"	1.50	1.35
Low spreading. Green color in summer turning after first frost to a purple color. Excellent for foundation, rock gardens and terrace plantings.			

### SPINY GREEK JUNIPER

★ Transplants.....	14-18"	1.50	1.35
Pyramidal, ideal for ornamental and memorial planting.			

### SAVIN (Sabina) JUNIPER

★ Transplants.....	18-22"	1.50	1.35
Dark green foliage, semi-spreader. Excellent ornamental.			

### MUGHO PINE — Extreme dwarf, Tyrolean strain

Transplants .....	5-7"	.30	.25
Extensively used for foundation and rock garden plantings.			

### AMERICAN ARBORVITAE

Transplants .....	18-22"	.30	.25
Upright, very popular for foundation and hedge plantings.			

### CANADIAN HEMLOCK

Transplants .....	12-16"	.50	.40
Flat needles, dark on upper side and silver-green on under side. Beautiful for hedges. Holds color during winter months.			

### CONCOLOR WHITE FIR

Transplants .....	5-10"	.30	.25
Excellent for ornamental use, this beautiful, hardy tree will withstand very low or high temperatures. Bluish-green in color.			

### BALSAM FIR

Transplants .....	6-10"	.30	.25
Narrow needles about an inch long are glossy on the upper side and lighter on the under side.			

★ Stock shipped with ball of peat moss in plastic bag.



# Suggestions . . .

(See pages 9, 10 and 12)

With the present day accent on out-door living, attention is increasingly focused on foundation and garden plantings.

The following suggestions are designed to aid you in selecting stock which will enhance the beauty of your home and grounds. Many of the larger transplants may be placed in their permanent locations, while the seedlings and smaller transplants are ideal for lining out in cultivated beds for future foundation and ornamental planting.



## Upright — Columnar

Taxus (Yew) Hicksi  
Juniper Scopulorum  
Juniper Fastigiata



## Semi-spreading

Hetzi Juniper  
Savin Juniper



## Spreading

Taxus Cuspidata  
Pfitzer Juniper  
Andorra Juniper  
Mugho Pine



## Pyramidal

American Arborvitae  
Spiny Greek Juniper  
Virginiana Juniper (Red Cedar)  
Juniper Scopulorum



## Global

Globe Arborvitae

The globes, spreaders and semi-spreaders are particularly suitable for under windows or wherever low growth is desirable. The Spreaders are frequently used in corner plantings to aid in adding breadth.

The columnar and pyramidal types are used at doorways and corners for accent.

## In General . . .

Taxus, Arborvitae, Juniper, and Mugho Pine are all considered hardy plants. They all respond well to shearing.

**Pruning** — Arborvitae are pruned in July and the other ornamentals are pruned in the fall.

**Fertilizing** — After the plant has been established for three months apply about a tablespoon of 10-6-4 fertilizer in a circle, 6" in radius from trunk. Fertilizer will burn the foliage — so caution is the by-word here.

**Watering** — If moisture appears 2" below the surface, then do **not** water. Water only in cool of day, **never** during heat of the day.

**Spraying** — Should be done in the cool and still of the day. A spray or dust containing 5% Malathion is excellent but others are good when spraying near livestock or vegetables.

Do not use lime around evergreens, as they prefer a slightly acid soil.

For hedges we recommend Taxus (Yew), Arborvitae, Mugho Pine or Hemlock. All respond well to shearing.

Yew and Hemlock do well in shady areas as well as sunny ones and will withstand quite severe winters and strong winds.

Junipers prefer full sun and need good drainage.

Rhododendron do better in partial shade and where they are protected from the west winds.

The pines, spruces, firs and hemlocks may be sheared to desired height and will develop into stately trees which add to the beauty and value of your property. All have wide use in landscaping, screening, roadside plantings, memorial parks and windbreaks.

## Balled and Burlap Stock

### For Nursery Pick-up Only

10% discount on 10 or more of one variety

Customers are cordially invited to visit our lathe house where the following balled and burlap stock is available for inspection and sale.

### OWN ROOT HYBRID RHODODENDRON

4-6" potted .....	Each
Orchid, White, Red, Pink	\$1.50

8-12" potted .....	3.00
Scarlet, Deep Red; Red & Yellow Blotch.	

Larger sizes available and priced individually.



## Balled and Burlap Stock (continued)

**COLORADO BLUE SPRUCE (Blue Cast)** Each  
1-3 ft. .... \$1.50 - \$3.25

**COLORADO BLUE SPRUCE (Green Cast)**  
1-3 ft. .... 1.25 - 2.75

**NORWAY SPRUCE**  
2-3 ft. .... 1.75

**AMERICAN ARBORVITAE**  
1 1/2 -2 ft. .... 1.50  
3-4 ft. .... 2.50

**PFITZER JUNIPER**  
1 1/2 -2 ft. .... 2.75

**GLOBE ARBORVITAE**  
1 ft. .... 1.50  
2-3 ft. .... 3.75

**FASTIGIATA JUNIPER**  
1-1 1/2 ft. .... 2.50

**TAXUS (Yew) HICKSI**  
1 ft. .... 1.50  
3 ft. .... 4.00

**TAXUS (Yew) CUSPIDATA**  
1 ft. .... 1.50

**ANDORRA JUNIPER**  
1-1 1/2 ft. .... 2.50

**SAVIN JUNIPER**  
1-1 1/2 ft. .... 2.50

**SPINY GREEK JUNIPER**  
1 1/2 -2 ft. .... 2.50

**HETZI JUNIPER**  
1 1/2 -2 ft. .... 2.75

**MUGHO PINE**  
1-2 ft. .... 2.50

# **Planting Guide Information**

(See also pages 4, 11, and 12)

## **Care Of Stock To Be Planted**

Here is important information to remember: Remove seedlings promptly from shipping containers. Dip roots in water and plant as soon as possible. Puddle trees in mud before planting. Do not let roots dry out at any time. Set tree about the same depth that it grew at the nursery. Firm the ground around the roots. If heeling-in is necessary select a well protected area away from sun and winds. Dig a trench about 6 to 8 inches deep, V-shaped at about 45 degrees. Cover roots with damp soil and keep well watered until planting time.

Caution: keep roots moist, but don't keep them flooded.

## **Sizes For Field Planting**

For planting directly in the field we recommend 2 or 3 year old Scotch Pine and 3 year old seedlings of other varieties of pine. We firmly recommend that only 3 year old seedlings 8" and over, or 2-2 transplants, in Spruce and Fir be planted directly in the field. In either case the weed competition should be controlled. Transplanting develops a better root system.

We recommend that pine seedlings under 4" and Spruce, Fir and Hemlock seedlings under 8" be lined out in beds and cultivated for 2 years prior to field planting.

Length of shoot should not be the only consideration in purchasing planting stock. The leader height should be well balanced with a root system capable of supplying the shoot. Stock is measured from the ground level to tree tip.

## **Kinds Of Trees To Plant**

Scotch Pine is in demand in most of the large markets and the demand for it is increasing. Local market demand, future estimates of that market and quality of the planting site should govern the choice of species planted. We suggest that the novice study his market possibilities and consult his local County Agriculture Agent for his market potentialities.

For growers interested in a diversified planting, the following proportions are suggested: 75% in the Pine family, and the remaining 25% in the Spruce and Fir families.

## **Planting Distance and Number of Trees Per Acre**

4 x 4 feet each way requires 2,720 trees per acre; 5 x 5 feet each way requires 1,720; 6 x 6 feet each way requires 1,210 per acre. About 4 x 5 feet spacing each way on Spruce and Fir is best, and 5 x 6 feet spacing each way is best for varieties of pine. If it appears that mowing or other tree care will be necessary, consider this in the spacing. Where it is possible, keep rows straight.



## **When To Plant**

We have learned from our own plantings over the years that Early Spring is the best time to plant. Start just as soon as possible after the ground is frost free and there is no more danger of a heavy frost. In our area this period usually occurs in early April, and planting can be continued as long as ground and weather conditions permit. We recommend fall planting only to experienced growers and where soil conditions permit. For those planning Fall planting it is best to consult your local or county agriculture agent regarding time, terrain, etc. The thawing and freezing action in the soil may heave the roots — this is particularly true in heavy soil. September 15 to October 30 is usually the best time as the ground is tempered and has more moisture.

## **Planting Methods**

Hand planting suggestion: Line out the rows with stakes at intervals. Each planter using a planting bucket with roots covered with muddy water. Use a special tree planting tool to open hole. Where this method is used the trees are slit into the ground. Be sure and plant very firmly by using the heel of shoe. One man should plant nearly 1,000 seedlings in an 8-hour day.

On large plantings, tree planting machines are rapidly replacing hand planting. A crew of 4 men can plant 6,000 to 10,000 in an 8 hour day. Planting machines can be contracted for doing the work at a cost of about \$15.00 to \$20.00 per 1,000 trees. Planting contractors can be obtained in certain areas. They should be contacted a few months in advance of required planting.

## **Suggestions And Care**

The planting area should not be plowed as some grass and weeds will be an advantage for the first two years after planting. If grass becomes too high, use power driven mower, never a hand scythe as many of the tops of the planted trees will be cut off. Do not use fertilizer as this increases the growth of weeds as well as the trees. Land of average fertility is favored over rich soil. Pines in most varieties can be planted in grass sod and kept mowed if the grass is of high growth. For Christmas Tree growing, mowing between the rows is usually required the first to third years.

Keep all brush cut out by going over the plantation each Spring and Fall. During the second year clip off one shoot in cases where a double top develops. This can be incorporated with a brushing operation. Do not permit livestock to graze as they will do serious damage. Fire is a hazard and we suggest that roads and fire breaks be made so that fire can be readily controlled. Watch for dead shoots and defoliated branches as these indicate insect damage. Contact a local forestry unit or your county agent for control instructions before serious damage occurs.

## SUNCREST EVERGREEN NURSERIES

### Shearing

Shearing is performed to increase the number of buds and therefore the density and shapeliness of the tree. It should be started when the trees are 2-3 ft. tall, about the fourth year, and continued annually until the trees are ready to harvest. Not all trees will need pruning each year; shear only those that appear to be growing too rapidly or are becoming unshapely. Caution is the key, as over-sheared trees have an artificial appearance.

The time to shear is when the new buds are just forming and height growth is incomplete, as at this time new buds will form on the cut ends of the branches. The time to shear varies with the region, the season, and new growth development. In Pennsylvania, pines are sheared in June, Spruces and Firs during July and Spruces may be safely sheared in August.

The hedge shear with 8-9" blades is most commonly used. Only growth of the current season should be sheared unless some radical change in the tree form is to be made. First, attention is given to the terminal shoot, which is cut back to 10-12" from the whorl and cut on a sharp angle to lessen the possibility of developing a double leader. The laterals of this top-most whorl are pruned about 2" shorter than the terminal.

Next, lateral branches which are developing too much growth are sheared to encourage good tree outline. Here, it may be necessary to remove some old growth back to the next whorl of branches if the tree is becoming unshapely.

Remember, use caution in shearing and treat every tree individually. The novice is strongly urged to attend shearing demonstrations sponsored by State Associations and Experimental Stations.

Double leaders should be reduced to one leader immediately regardless of age of tree.

### Selling Suggestions

If you are not near a market, place a "FOR SALE" ad covering your trees in one of your large city papers. Run the ad about August and not later than the 1st of October. Require a deposit on each sale and apply same on the last truck load of the order. Sell for cash or certified check if the customer is unknown to you. Never sell on credit as even some of the better buyers will make a claim on a bad year when there is an over supply. Buyers may overstock heavily and the grower is not obliged to assume the risk. Many customers are 400 miles or more from the tree farm.

When selling WHOLESALE never permit the buyer to select and cut trees unless the grower is with him. Most growers cut and grade their own trees at a prearranged price.

For RETAIL selling some growers permit a customer to select and cut his own tree, but it is still wise to have one of your men with the buyer.



Available through  
SUNCREST EVERGREEN NURSERIES

## SPECIAL TREE PLANTING TOOL

### for Hand Planting

A sturdy heavy duty planting tool that will last a lifetime. There is an offset on handle so that the top of the blade may be used as a step. The step is projected to provide sufficient room for the foot. A high carbon steel blade is forge-welded to shaft of heavy tubing. The blade is hammered to shape, ground to a point and heat treated to stand hard usage.

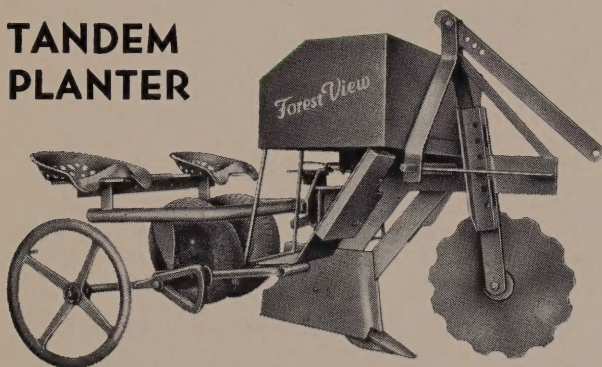
#### DIMENSIONS

Handle Length .....	26 in.
Blade Length .....	10½ in.
Overall Length .....	36½ in.
Blade Thickness at Top .....	¾ in.
Price .....	\$7.50

Postage prepaid east of Mississippi River

## Forest View

### TANDEM PLANTER



#### . . . rapid planting that saves time and money

With extra heavy-duty construction throughout — from its steel plate planting tray to the manganese steel point — The Forest View Planter is built to withstand rough, tough service with a minimum of repair or maintenance. A versatile, rugged Tree Planter for low cost, high speed planting of large areas. Ideal for use as a subsoiler or scarifier. Price — \$315.00 F.O.B. Galetton, Pa.

Write for FREE illustrated Literature

HOMER CITY, PENNA.

# Terms & Ordering Information

**All Prices F.O.B., Homer City, Pa.**

No order can be accepted for less than a multiple of twenty-five (25) of one variety and size, except for stock listed singly on pages 9 through 10. Units of 25 of one kind and size are sold at the 100 rate, 500 or more of one kind and size are sold at the 1000 rate.

All stock shipped F.O.B. Homer City, Pa. either by Railway Express or Parcel Post collect. Prices quoted do not include shipping charges. Please do not remit for shipping charges as cost cannot be estimated prior to shipment.

Whenever possible we recommend that customers pick-up order at nursery. The average car will transport 10,000 to 25,000 2 yr. seedlings. Please advise 3 days prior to pick-up date.

**Pennsylvania residents must pay 4% Sales Tax on stock unless it is to be resold or for growing Christmas Trees. In these cases a signed tax exemption certificate must be filed with the nursery.**

**Our liability ceases when trees are delivered to carrier.**

**Minimum Order \$5.00** — Orders under \$5.00, add \$1.00 for handling charge. No C.O.D. on this size order.

Orders may be booked one-half cash with order, balance C.O.D.

Discounts on quantity orders.

**Samples** — Samples will be charged at the 100 rate. Sold in multiples of 25 only.

**Survival** — We cannot guarantee survival of stock as we have no control of it after shipment is made.

**Fall shipment** will begin about September 15th and continue as long as weather permits.

**Spring shipment** from latter March until new growth advances. Southern orders can be shipped prior to this date weather permitting. All stock is shipped in a dormant condition and can be safely transplanted. Trees will be shipped as close to your requested shipping date as weather permits.

**Give second choice on late orders.**

**Order your trees now while they are available.**

**If necessary to make a claim, this must be filed within five (5) days from receipt of shipment.**

**All stock is state and federally inspected.**

**This List Supercedes All Previous Price Lists**

**Additional Information** about Christmas tree growing can be obtained from County Agents and College Agricultural Departments. We will also do our best to answer any questions that you may have on tree growing.

**We Suggest That You Order Early**

**SUNCREST EVERGREEN NURSERIES**

**Box 5, Homer City, Penna.**



Suncrest Evergreen Nurseries is 3 miles west of Homer City, Pa., which is located at intersection of Highways 56 and 119.



## From Suncrest Customers . . .

come these completely unsolicited statements as evidence of the quality and service received:

"I am ordering for the second time this year. Your seedlings and transplants are the best I have ever bought. I am 68 years old and have planted thousands of trees in my life time."  
—Michigan

"The trees ordered from you were received in fine condition. I would like to express my appreciation for the quality of the trees."  
—New York

"I want to say that the plants I have just received are the most splendid that I have ever seen anywhere. I shall always have a good word for your nursery stock."—Missouri

"I have received the trees from your nurseries in very good condition. I am very pleased with them. Will you please send one of your folders to one of my neighbors."—Mass.

"The Pine I got from you last year look very good."—Ohio

"Of the 1000 Christmas trees (seedlings) purchased from you last year, 98% are living."  
—Indiana

"Visited your nurseries two years ago and found them very interesting. The trees we bought are growing very nicely."—New York

"Your shipment of my order has arrived in very good shape and are fine healthy trees."  
—Pa.

The original letters containing these remarks are in Suncrest Evergreen Nurseries' files. We welcome your personal inspection at any time.